

# The International Chinese Snuff Bottle Society

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June 1, 2017

Dear Dealer Member:

We are pleased to announce the opportunity to display snuff bottles for sale at the 49<sup>th</sup> Annual Convention at the Corinthia Hotel London. The Courtroom on the Lobby Level has been reserved for dealer members' displays.

There will be a 24-hour guard to aid in protecting your inventories. In addition, you are responsible for checking with your insurance agent to ensure that your inventory is covered during the convention.

For each dealer, one large individual display case with the following dimensions: 1980 high x 980 wide x 535 deep (mm) or 78 inches high, 39 inches wide, and 21 inches deep with three glass shelves, adjustable brackets, and lights. There will be a storage cabinet underneath measuring 18 inches high. The display case will come with a locking device but **dealers may wish to bring their own lock for each case.**

The Dealers' Room will be open during the following hours:

Tuesday	October 31	11 am-11 pm
Weds & Thurs	November 1 and 2	8:30 am-11 pm

The drawing to determine dealer placement will take place at **8:30 am on Tuesday, October 31** in Courtroom. Displays close at **11 pm on Thursday, November 2**. Regulations governing Dealer Participation during the convention are detailed on the reverse.

The cost is \$ 2,500 (check) or \$ 2,600 (credit or wire) per dealer for a single case. Additional cases are available for a cost of \$ 400 (check) or \$ 416 (credit or wire) per case. These charges represent the cost of these facilities to the Society.

If you would like to display your inventory for the anticipated attendance of approximately 120 prime snuff bottle collectors, please fill in the enclosed form to reserve one or more cases. **Reservations are due on or before September 15 and must be accompanied by payment to be valid.**

Sincerely yours,



Berthe H. Ford, President

**REGULATIONS APPROVED BY THE BOARD OF DIRECTORS  
FOR DEALERS' PARTICIPATION AT EACH CONVENTION**  
*(approved 10/23/03 & updated)*

1. Since we are a snuff bottle society, only snuff bottles and snuff bottle paraphernalia such as dishes, stoppers and corks, spoons and books will be allowed for sale or display in the dealers' room. No miscellaneous decorative arts will be allowed.
  2. Each dealer must issue a handwritten or typed bill of sale to each customer describing the object and its general age (or range of production dates, or modern if post-1949), together with the dealer's statement certifying the object's genuineness as described.
  3. A "Grievance Committee" will be serving at the convention for three primary purposes:
    - A. To arbitrate a member's complaints against a dealer.
    - B. To arbitrate a dealer's complaint against a dealer or a member.
    - C. To monitor the selection of spaces by having each participating dealer draw a number from a box to determine his or her display location.
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The "Grievance Committee" appointed by the Board includes nine (9) persons, three (3) of whom will serve each year and will be selected by the president. The nine persons serving are Clare Chu, Vincent Fausone, John G. Ford, Robert Hall, Ian Hardy, Gayle Laverlochère, Hugh Moss, John O'Hara and S. L. Tan. The Society president is an ex-officio member.

The committee shall be authorized to make an impartial, good faith effort to mediate any disputes arising under A, B or C above. Neither the Society nor the Grievance Committee shall attribute monetary value to any snuff bottle or other snuff bottle paraphernalia bought, sold or traded between members and dealer members.

**2017 LOS ANGELES GRIEVANCE COMMITTEE**

The "Grievance Committee" referred to above has been in existence since 1990. The president will announce to all the registrants at the beginning of the convention that the committee is available for any complaints or questions. The persons serving at the 2017 Convention are Clare Chu, John G. Ford and Ian Hardy with the Society president as an ex-officio member.

**IMPORTANT NOTICE**

The dealers' rooms will be open Tuesday, October 31 from 11 am-11 pm; Wednesday and Thursday, and November 1-2 from 8:30 am-11 pm. The room will be closed when the buses depart for tours and reopen when the tour returns. As always, dealers are free to be open or closed at their own determination.

**CODE OF CONDUCT**

1. The Code should include the dealers' guarantee of genuineness and authenticity for each object sold or traded corresponding to the description, age and provenance the dealers represent to the members.
2. Dealer members should specify a 90-day return policy for a cash refund, trade or credit.
3. If the object purchased is not as certified in the written bill of sale, any dealer's material breach of the Code of Conduct, as may be determined by the Board of Directors of the Society, may result in the suspension and/or termination of said dealer's membership.

## DEALER REGISTRATION FOR 2017 ICSBS CONVENTION

Name of Dealer displaying: \_\_\_\_\_

I am reserving space to display snuff bottles at the ICSBS convention at the Corinthia Hotel in London on October 31 - November 2, 2017.

- I accept the arrangements as detailed in the accompanying letter.
- I accept the Regulations and Code of Conduct detailed on the reverse of the letter.
- I certify that I am a current paid member of the International Chinese Snuff Bottle Society.  
**Only ICSBS members are eligible to display in the Dealers' Room.**
- I understand that The International Chinese Snuff Bottle Society will not be liable for any theft, damage or loss of inventory related to this agreement.
- My signature below constitutes my agreement to abide by provisions above.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

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Please reserve the following:

- One case for US \$ 2,500 (check) or \$ 2,600 (credit or wire)
- Additional \_\_\_\_\_ case(s) @ US \$ 400 (check) or \$ 416 (credit or wire) per case

\_\_\_\_\_ **TOTAL COST**

- I have enclosed a **check** for the full amount of \$ 2,500 plus \$ 400 per additional case.
- Please charge my **Visa or Mastercard** for the full amount of \$ 2,600 plus \$ 416 per additional case.

Card No. \_\_\_\_\_

Expiration: \_\_\_\_\_ (MM/YY) Security Code: \_\_\_\_\_

Name of Cardholder: \_\_\_\_\_

Street Address: \_\_\_\_\_

City: \_\_\_\_\_ Zip Code (US only): \_\_\_\_\_

- I will send payment by **wire** for the full amount of \$ 2,600 plus \$ 416 per additional case.

Bank Name: Bank of America | 2530 N. Charles Street, Baltimore, MD 21218

Account Name: Friends of the International Chinese Snuff Bottle Society

Account No: *please contact office for number* Routing: 026009593

Swift (wire) No: BOFAUS3N Transfer: 052001633

**Reservations are due on or before September 15 and must be accompanied by payment to be valid.**

**THE DRAWING TO DETERMINE DEALER PLACEMENT WILL TAKE PLACE  
AT 8:30 AM ON TUESDAY, NOVEMBER 1 IN THE CHAMPAGNE ROOM.**